



Invitation to attend an Extraordinary General Meeting of Shareholders

Koninklijke KPN N.V. invites its shareholders to an Extraordinary General Meeting of Shareholders to be held at the head office of KPN, Maanplein 55, in The Hague, The Netherlands, on Tuesday 11 September 2012 at 11.00 AM (CET).

Agenda and meeting documents

1. Opening and announcements
2. Announcement of the intended appointment of Mr Eric Hageman as member of the Board of Management of Koninklijke KPN N.V.
3. Proposal to amend the articles of association regarding the right to place items on the agenda
4. Any other business and closure

Under agenda item 2 of this meeting the notification required under article 17, paragraph 1 of the articles of association will be given. The meeting will not decide on the appointment. Following the meeting, the Supervisory Board will decide on the appointment of Mr Hageman.

Meeting documents

The agenda with the explanatory notes thereto and the proposed amendment of the articles of association are available on the internet at www.kpn.com/ir and can also be obtained by calling ABN AMRO Bank N.V. ("ABN AMRO"), at (+ 31) 20 344 20 00 or by email: corporate.broking@nl.abnamro.com.

The meeting documents are available free of charge. The meeting documents are also available for inspection at the head office of Koninklijke KPN N.V., Maanplein 55 in The Hague, the Netherlands.

Record Date

The Board of Management has determined that for this meeting, the persons who will be considered as entitled to attend the general meeting, are those holders of shares who on 14 August 2012, after close of trading ('Record Date') are registered as such in one of the following (sub)registers:

- For holders of deposit shares: the administrations of the banks and brokers which are intermediaries according to the Dutch Securities Giro Transactions Act ('*Wet giraal effectenverkeer*');
- For holders of registered shares: the shareholders register of the company.

Registration to vote

Shareholders are entitled to vote up to the total number of shares that they held at the close of trading at the Record Date, provided they have registered their shares timely.

A holder of deposit shares who wishes to attend the meeting must register with ABN AMRO (via www.securitiesvoting.com) as of the Record Date and not later than 4 September 2012, 5:30 PM (CET). A confirmation by the intermediary in which administration the holder is registered for the deposit shares must be submitted to ABN AMRO, stating that such shares were registered in his/her name at the Record Date. With this confirmation, intermediaries are requested to include the full address details of the relevant holders in order to be able to verify the shareholding on the Record Date in an efficient manner. The receipt supplied by ABN AMRO will serve as admission ticket to the meeting.

A holder of registered shares who wishes to attend the meeting must register not later than 4 September 2012, 5:30 PM (CET) in the manner as set out in the letter of notification.

A holder of ADRs who wishes to vote can do so through JPMorgan, the US depository. Such holders must return their completed proxy form to JPMorgan. It is estimated that the deadline to receive votes is 12:00 PM US EST September 4, 2012. A holder of ADRs who wishes to attend the meeting in the Netherlands should contact the JPMorgan Service Center at phone number 1-302-552-0268 or by email at adr@jpmorgan.com no later than 4 September 2012, 5:00 PM US EST time. A holder of ADRs will be entitled to attend the meeting and to exercise voting rights with respect to the number of ADRs held at the close of trading on the Record Date.

Voting by proxy

The right to attend and to vote at the meeting may be exercised by a written proxy, for which purpose forms can be obtained free of charge as set out in the paragraph above entitled 'Meeting documents'. The written proxy must be received by the Board of Management no later than 4 September 2012, at 5:30 PM (CET). A copy of the written proxy must be shown at the registration for the meeting. The shareholders who wish to exercise their proxy electronically (including a voting instruction to the Civil Law notary of Allen & Overy LLP) are advised to do this via www.securitiesvoting.com no later than 4 September 2012, at 5:30 PM (CET).

If you intend to instruct your custodian bank/broker for any of the above, please be aware that their deadlines could be a number of days before those mentioned above. Please check with the individual institutions as to their cut-off dates.

Registration and identification at the meeting

Registration for admission to the meeting will take place from 10.00 AM (CET) until the commencement of the meeting at 11.00 AM (CET). After this time registration is no longer possible. Persons entitled to attend the meeting may be asked for identification prior to being admitted by means of a valid identity document, such as a passport or driver's license.

For further information please refer to the company's internet site www.kpn.com/ir or by telephone at (+31) 70 446 0986.

The Supervisory Board
The Board of Management
The Hague, the Netherlands
24 July 2012