



First Quarter Results 2006

9 May 2006

Safe harbor

Certain statements contained in this presentation constitute forward-looking statements. These statements may include, without limitation, statements concerning future results of operations, the impact of regulatory initiatives on our operations, our and our joint ventures' share of new and existing markets, general industry and macro-economic trends and our performance relative thereto, and statements preceded by, followed by or including the words “believes”, “expects”, “anticipates” or similar expressions. These forward-looking statements rely on a number of assumptions concerning future events and are subject to uncertainties and other factors, many of which are outside our control that could cause actual results to differ materially from such statements. A number of these factors are described (not exhaustively) in our 2005 Annual Report and Form 20-F.

All figures in this presentation are unaudited and based on IFRS. This presentation contains a number of non-GAAP figures, such as EBITDA and free cash flow. These non-GAAP figures should not be viewed as a substitute for our GAAP figures. Our non-GAAP measures may not be comparable to non-GAAP measures used by other companies.

All market share information in this presentation is based on management estimates based on externally available information, unless indicated otherwise. Certain figures may be subject to rounding differences.

Disclaimer

We define EBITDA as operating profit before depreciation and impairments of PP&E and amortization and impairments of goodwill, licenses and other intangibles. The measure is used by financial institutions and credit-rating agencies as one of the key indicators of borrowing potential. Many analysts use EBITDA as a component for their (cash flow) projections. Note that our definition of EBITDA deviates from the literal definition of earnings before interest, taxes, depreciation and amortization. Either definition of EBITDA has limitations as an analytical tool and you should not consider it in isolation or as a substitute for analysis of our results as reported under IFRS or US GAAP.

We use EBITDA as a component of our guidance. In view of the possible volatility of impairments under IFRS, we believe that this is the most appropriate way of informing the financial markets on certain aspects of future company financial development. We do not view EBITDA as a measure of performance. In all cases, a reconciliation of EBITDA and the nearest GAAP measure (operating profit) will be provided.

We define Free cash flow as 'Cash flow from operating activities' minus 'Capital expenditures', being expenditures on PP&E and software.

Agenda

Chairman's review	Ad Scheepbouwer, Chairman and CEO
Financial review	Marcel Smits, CFO
Operating review	Ad Scheepbouwer, Chairman and CEO
Concluding remarks	Ad Scheepbouwer, Chairman and CEO

Highlights

- Delivering strong financial results Q1
- Germany showing steady progress towards achieving turnaround objectives
- Fixed consistently delivering against Attack, Defend, Exploit strategy with strong innovations
- Mobile the Netherlands outperforming the market in service revenue growth
- Key milestones supporting future revenue growth and cost efficiencies achieved
- Shareholder returns on track

Financial highlights

Strong financial performance demonstrates success of strategy

- Reported revenues and other income up 3.9%, up 1.6% as per guidance definition¹
- Reported EBITDA up 10.2%, up 3.7% as per guidance definition¹
- Free cash flow €757 mn benefiting from a one-off tax-cash refund of €219 mn
- EPS up €0.07 to €0.19 per share

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Classification of revenue items changed¹

Simplification and improved transparency, aligning with IFRS requirements

Old		New
Net sales		Revenues
Other operating revenues		Other income
Total operating revenues	=	Revenues and other income

- In the past we defined “Total operating revenues” as the sum of “Net sales” and “Other operating revenues”
- Henceforth we refer to “Revenues and other income”
- “Other income” contains gains on sale of Property, Plant & Equipment and “Other gains” (e.g. book gains)
- EBITDA margin unaffected, defined as percentage of Revenues and other income
- Guidance unaffected by this change

Group results Q1

€ mn	Q1 '06	Q1 '05	%
Revenues and other income	3,002	2,890	3.9%
– of which Revenues	2,923	2,869	1.9%
Operating expenses	2,390	2,374	0.7%
– of which Depreciation ¹	451	470	-4.0%
– of which Amortization ¹	143	108	32.4%
Operating result	612	516	18.6%
Financial income/(expense)	-115	-145	-20.7%
Share of profit of associates	2	3	-33.3%
Profit/(Loss) before taxes	499	374	33.4%
Taxes	-115	-101	13.9%
Profit/(Loss) after taxes	384	273	40.7%
Profit minority shareholders	1	-1	
Profit equity holders of the parent	383	274	39.8%
Earnings per share²	0.19	0.12	58.0%
EBITDA³	1,206	1,094	10.2%

- Reported EBITDA up 10%, including
 - € 65 mn book gain on Xantic
 - Telfort consolidation
- Decrease in interest cost due to lower average interest rate following redemption of higher coupon bonds
- Lower effective tax rate due to tax-exempted book gains
- EPS up 58%, supported by significant share repurchases

1 Including impairments

2 Defined as Profit after taxes per ordinary share/ADS on a non-diluted basis (in €)

3 Defined as Operating result plus depreciation, amortization & impairments

Group cash flow Q1

€ mn	Q1 '06	Q1 '05	%
Operating result	612	516	18.6%
Depreciation and amortization ¹	594	578	2.8%
Interest paid/received	-9	-9	
Tax paid/received	219	-4	
Other income	-79	-21	>200%
Change in provisions ²	-42	-22	90.9%
Change in working capital	-225	-216	4.2%
Net cash flow from operating activities	1,070	822	30.2%
Capex³	313	232	34.9%
Free cash flow⁴	757	590	28.3%

- Free cash flow⁴ of € 757 mn

- € 219 mn Dutch corporate income tax received pursuant to preliminary carry-back of tax loss
- Partly offset by higher Capex spendings in both Fixed and Mobile

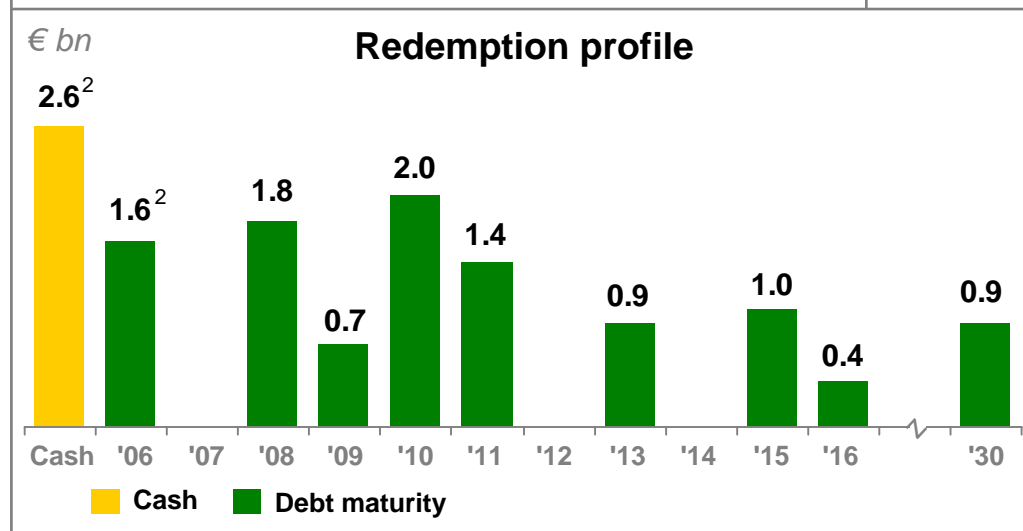
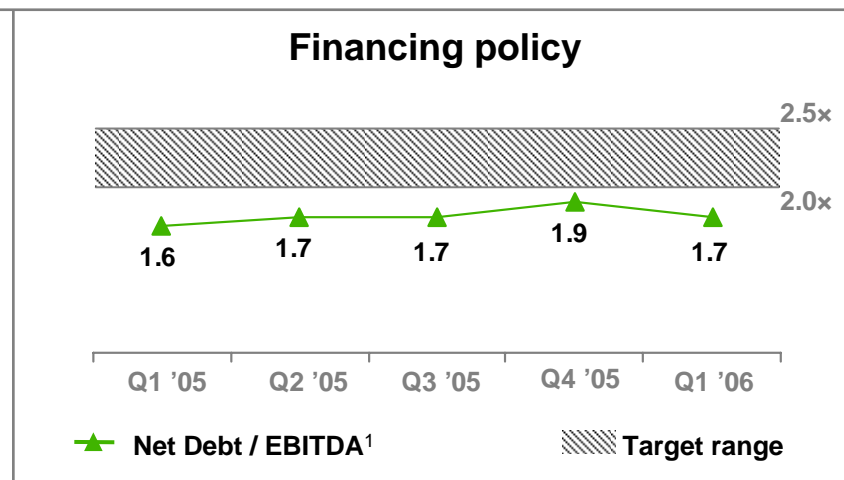
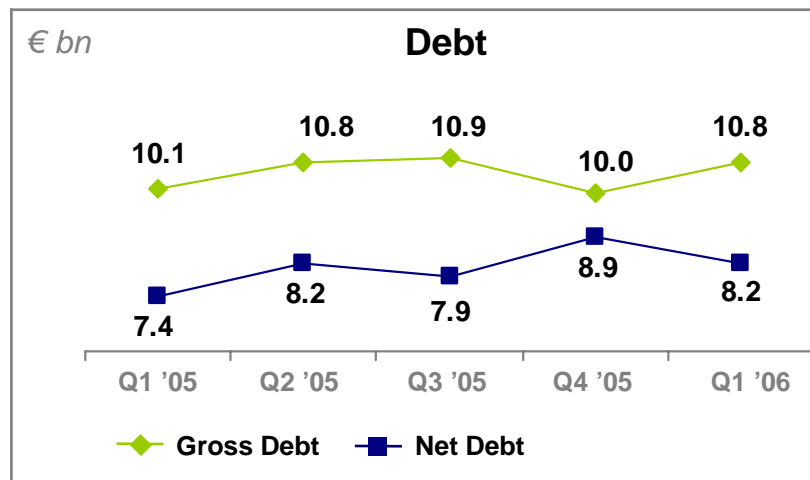
1 Including impairments

2 Excluding changes in deferred taxes

3 Including Property, Plant & Equipment and software

4 Defined as Net cash flow from operating activities minus Capex

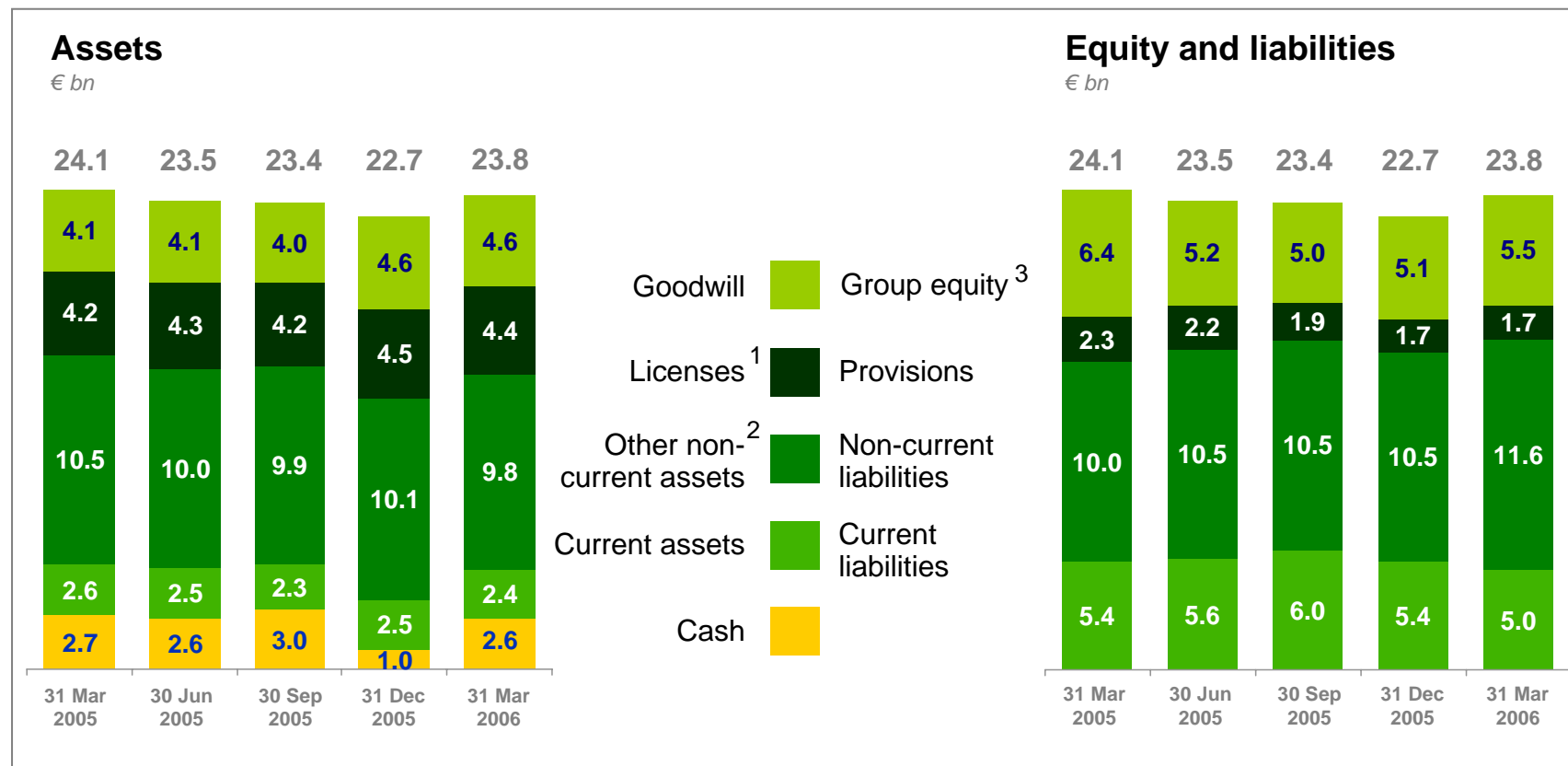
Group financial profile



- Gross debt up due to € 1.25 bn bonds issue to prefund upcoming redemptions
- € 1 bn share repurchase program commenced upon bonds refinancing, € 37 mn buybacks executed in Q1
- € 2.5 bn cash commitments post Q1
 - € 0.85 bn bonds maturing April/July
 - € 0.96 bn share repurchases
 - € 0.66 bn final dividend 2005

¹ Based on 12 month rolling calculation excluding restructuring charges and book gains/losses over € 20 mn, brand unification costs and Telfort integration
² Both cash and gross debt include approximately € 0.8 bn of non-netted cash balances

Balance sheet



1 Including other intangibles
 2 Including Property, Plant & Equipment and software
 3 Including minority interest

Performance versus Guidance

<i>Item</i>	Outlook FY 2006 as given 7 February	YTD '06
Revenues and other income¹	Low single digit increase	1.6%
EBITDA^{1,2}	Flat	3.7%
Capex	€ 1.6 - € 1.8 bn	€ 0.3 bn
Free cash flow³	> € 2 bn	€ 0.8 bn

<i>YTD '06 reconciliation¹</i>	Revenues and other income		EBITDA ²	
€ mn	2006	2005	2006	2005
Reported	3,002	2,890	1,206	1,094
Disposals (Xantic)	-65	-	-65	-
Restructuring charges	-	-	12	24
Brand unification costs	-	-	6	-
Comparison with guidance	2,937	2,890	1,159	1,118
	1.6%		3.7%	

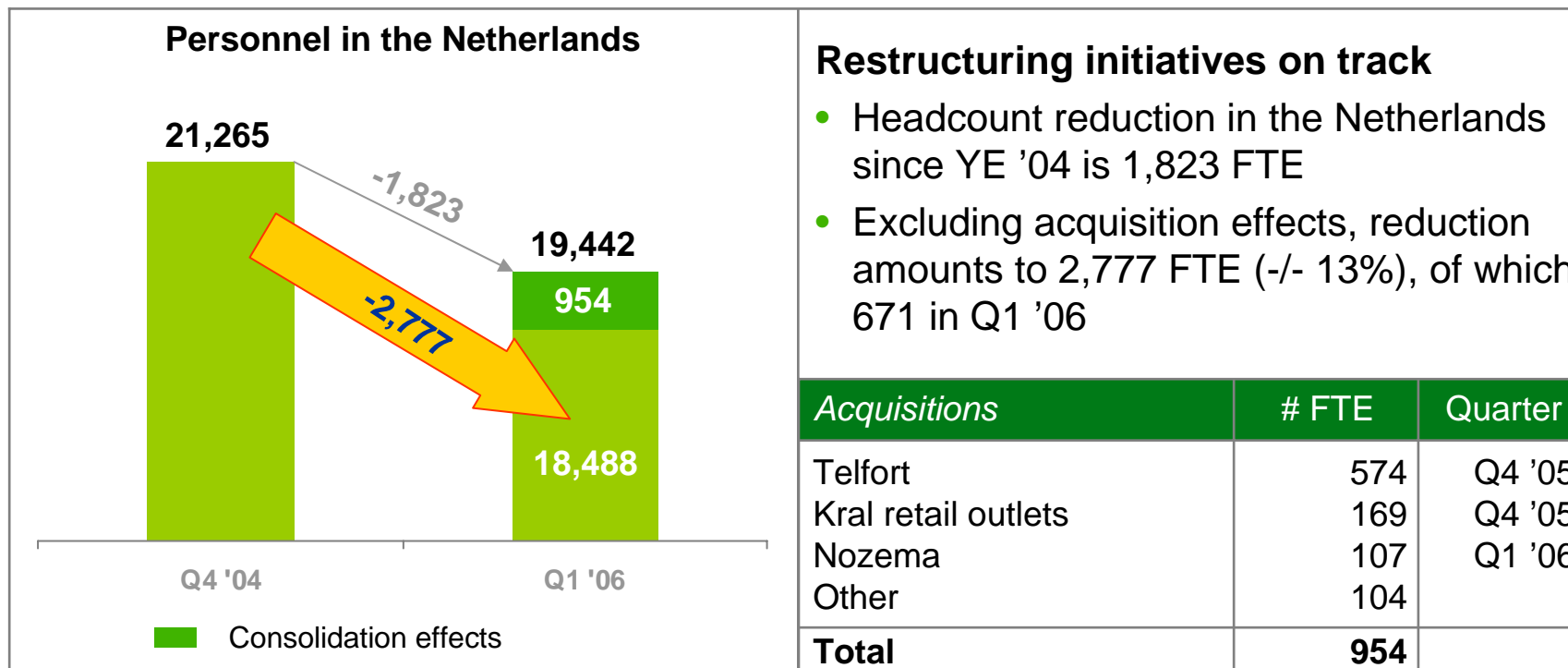
1 Excluding restructuring charges and book gains/losses over € 20 mn, brand unification costs and Telfort integration

2 Defined as Operating result plus depreciation, amortization & impairments

3 Defined as Net cash flow from operating activities minus Capex

Headcount reduction

Well on track



Restructuring initiatives on track

- Headcount reduction in the Netherlands since YE '04 is 1,823 FTE
- Excluding acquisition effects, reduction amounts to 2,777 FTE (-/- 13%), of which 671 in Q1 '06

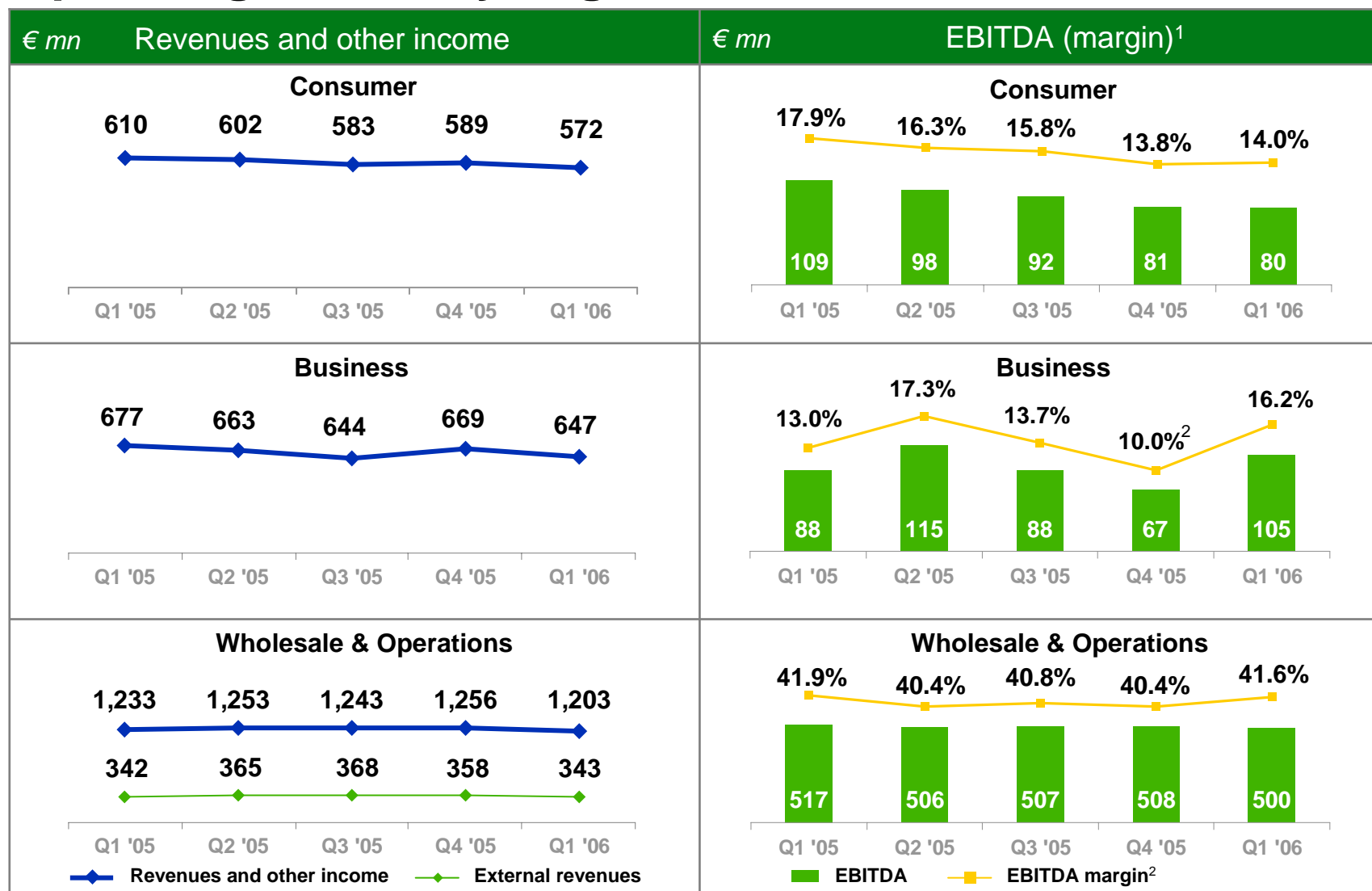
**FTE reduction ahead of schedule
and well on track towards reaching 8,000 in 2009**

Financial highlights Fixed

€ mn	Q1 '06	Q1 '05
Revenues and other income	1,684	1,723
<i>% change</i>	-2.3%	
Operating expenses	1,288	1,311
– of which D&A	286	307
Operating result	396	412
EBITDA	682	719
<i>% change</i>	-5.1%	
EBITDA margin	40.5%	41.7%

- Revenues and other income down 2.3% Y-on-Y
 - Of which 2.5% due to MTA reduction
 - Positive impact from working days approximately 1%
 - Includes € 14 mn book gain on sale of real estate as other income
- Operating expenses down 1.8% Y-on-Y
- EBITDA margin down Y-on-Y from 41.7% to 40.5% due to a higher proportion of transit revenues and new market revenues at lower margin

Operating review by segment



1 EBITDA as a percentage of Revenues and other income
 2 Excluding € 35 mn OPTA fine and settlement with competitors: 15.2%

Highlights Mobile

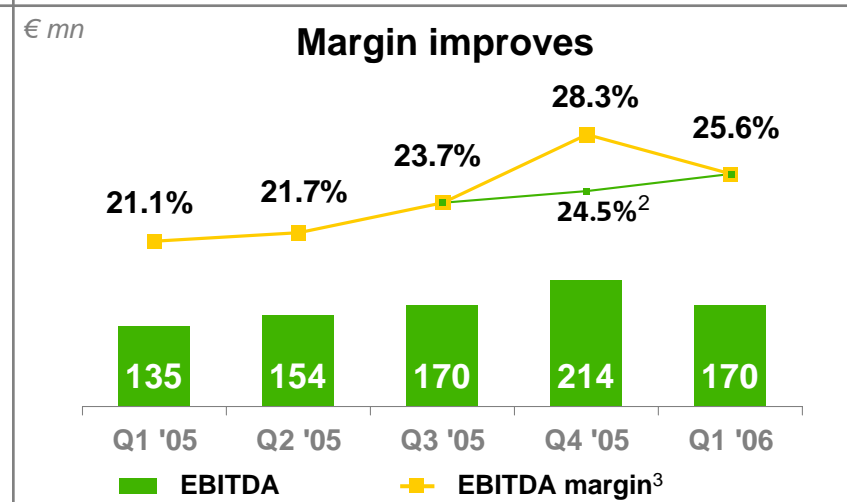
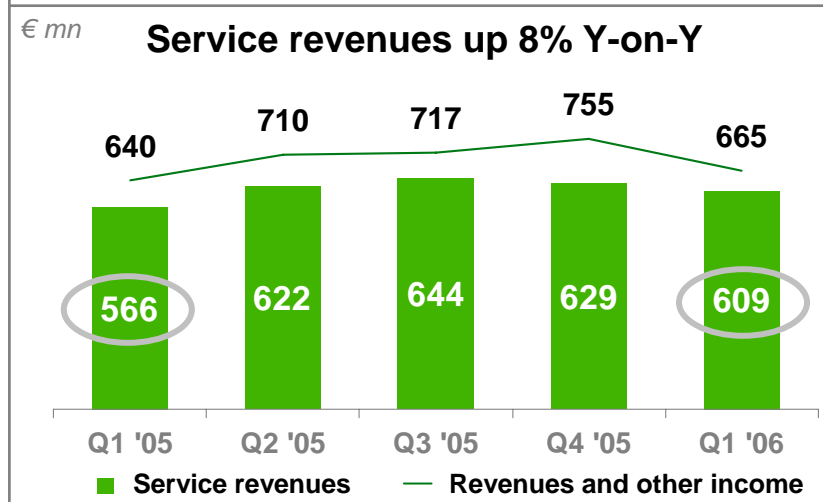
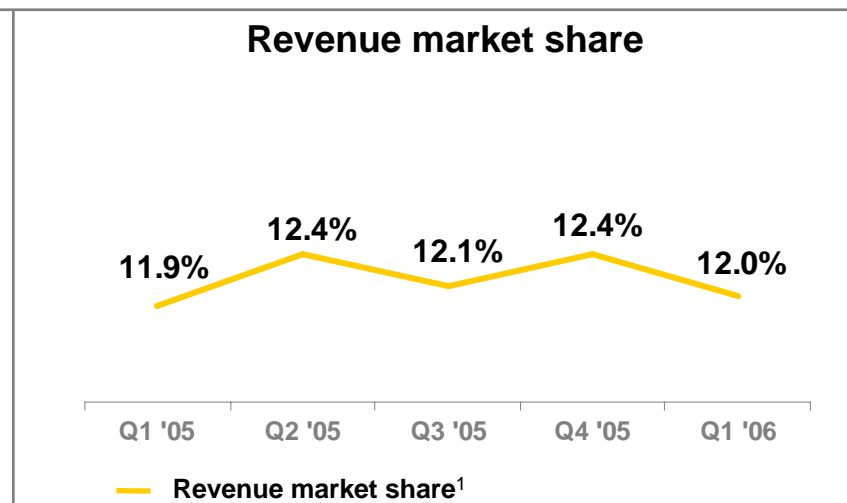
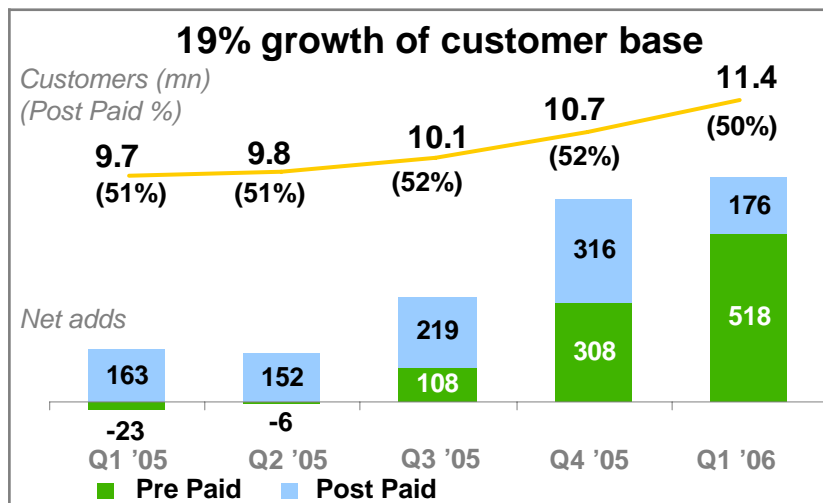
€ mn	Q1 '06	Q1 '05
Revenues and other income	1,499	1,307
<i>% change</i>	14.7%	
– of which Service revenues ¹	1,408	1,198
<i>% change</i>	17.5%	
Operating expenses	1,340	1,199
– of which D&A	305	259
Operating result	159	108
EBITDA	464	367
<i>% change</i>	26.4%	
EBITDA margin	31.0%	28.1%

- **E-Plus:** steady progress towards achievement of turnaround objectives
 - Record net additions at significant reduced acquisition costs
 - Encouraging service revenue growth and margin uplift
- **KPN Mobile NL:** further strengthening of market position
 - Continues to outperform market in service revenue growth, all brands contributing
- **BASE:** delivering strong value in anticipation of new growth initiatives

¹ Revenues and other income minus equipment sales and other income

Operating review E-Plus

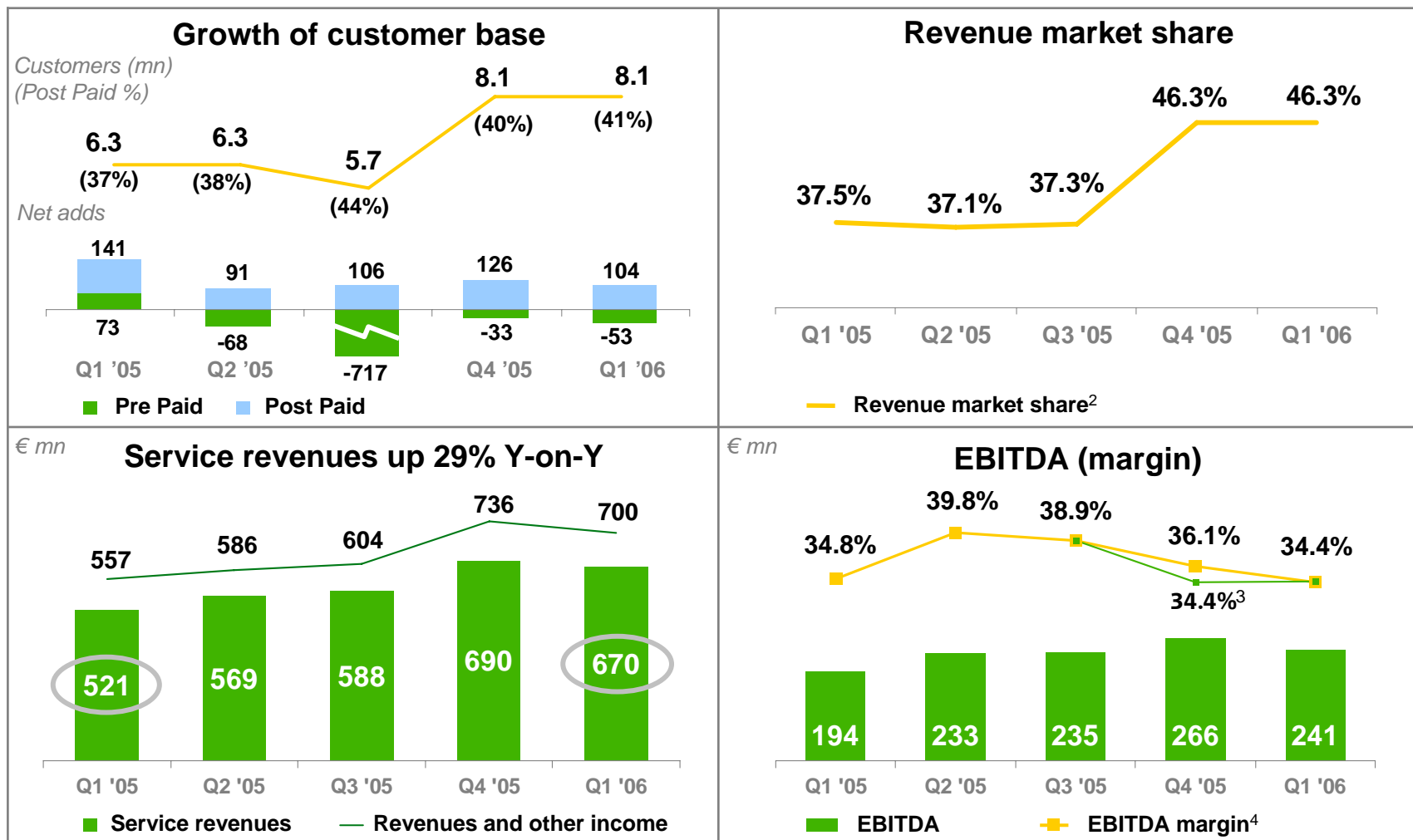
Growth in a more competitive market



1 Management estimates, based on revenues
 2 Excluding €38 mn from NTT DoCoMo settlement
 3 EBITDA as a percentage of Revenues and other income

Operating review KPN Mobile the Netherlands¹

All brands contributing to above market service revenue growth



¹ Telfort included as of Q4 '05

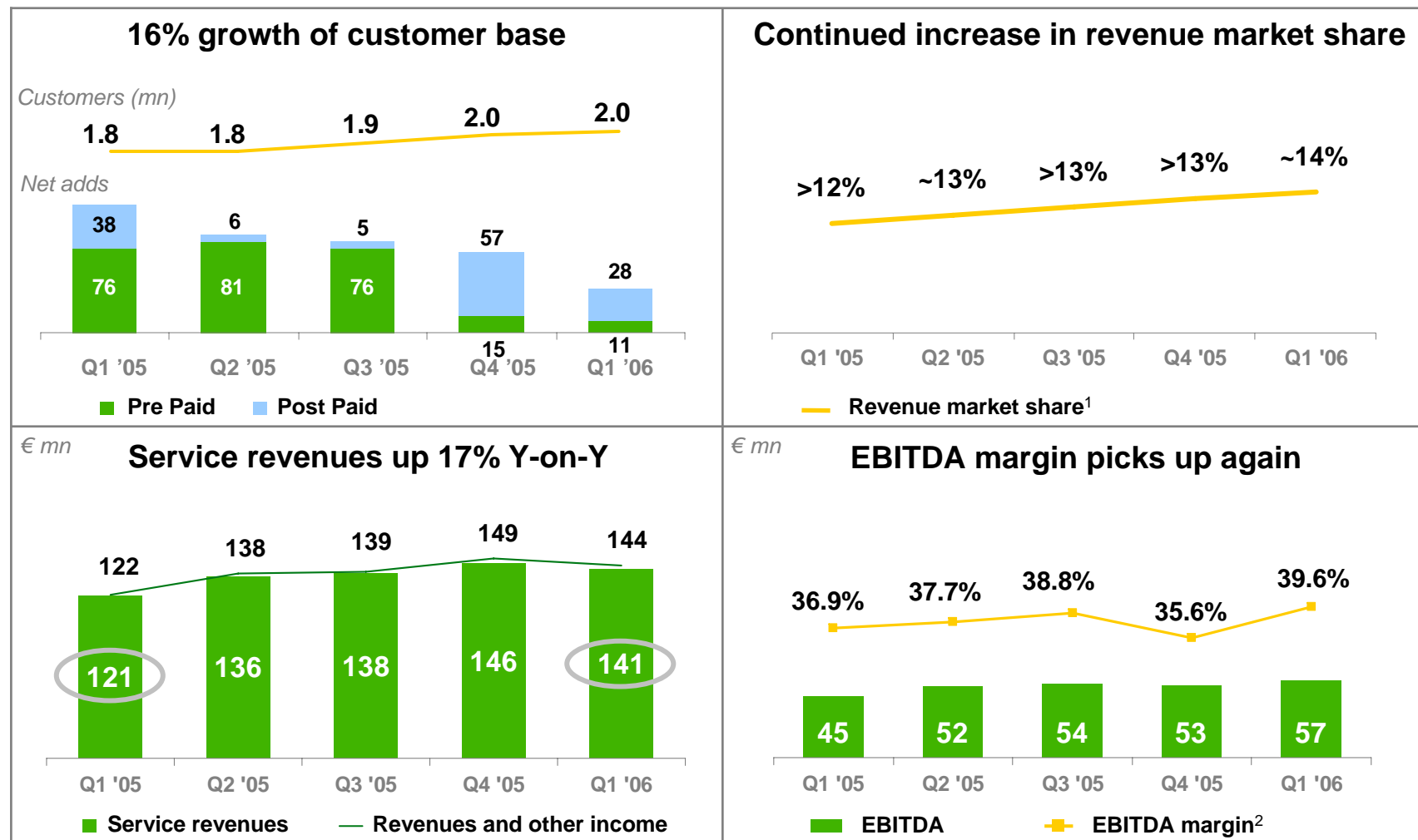
² Management estimates, among others based on revenues as per industry filings

³ Excluding € 13 mn from NTT DoCoMo settlement

⁴ EBITDA as a percentage of Revenues and other income

Operating review BASE

Delivering strong value in anticipation of new growth initiatives



1 Management estimates, based on revenues
 2 EBITDA as a percentage of Revenues and other income

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	Fixed
	Mobile
Concluding remarks	Ad Scheepbouwer, Chairman and CEO

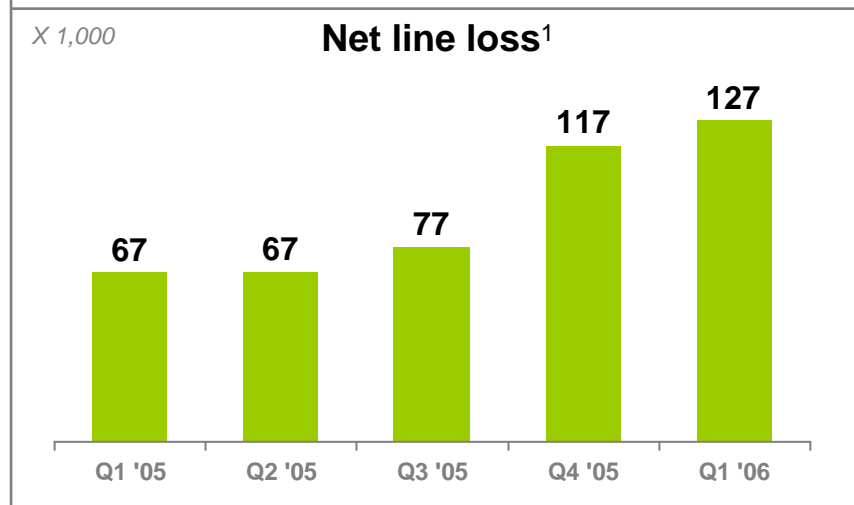
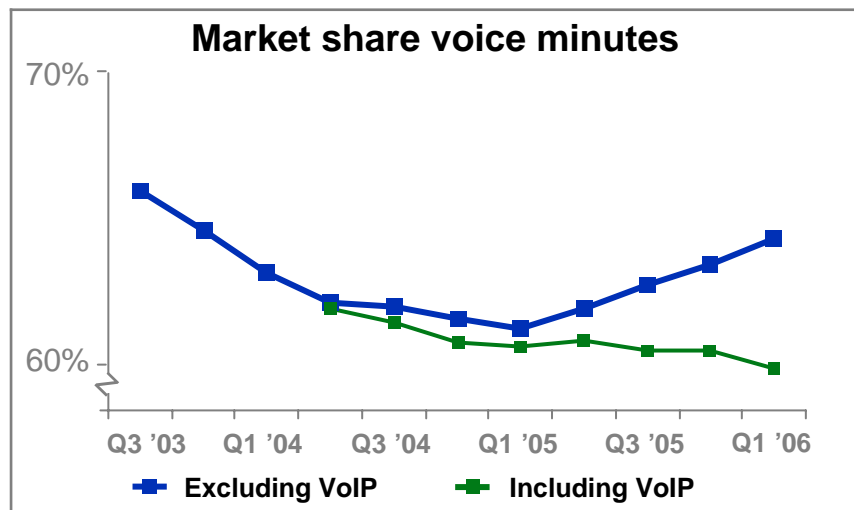
Strategic highlights Fixed

Consistently delivering against Attack, Defend, Exploit strategy

- Fixed division new revenues approaching 20%
- Strong consumer demand for VoIP beginning to positively impact line loss trend
- Broadband growth continues, retail market share up 6.1% points
- IPTV launched, key content deals signed
- Approval of Nozema acquisition giving control over DVB-T license and network
- Strong demand for new services in business segment; acquisition of Zorgnet (healthcare) and launch of KPN Narrowcasting
- All IP strategy implementation and cost reduction on track

Voice

Strong consumer demand for KPN VoIP beginning to impact line loss trend



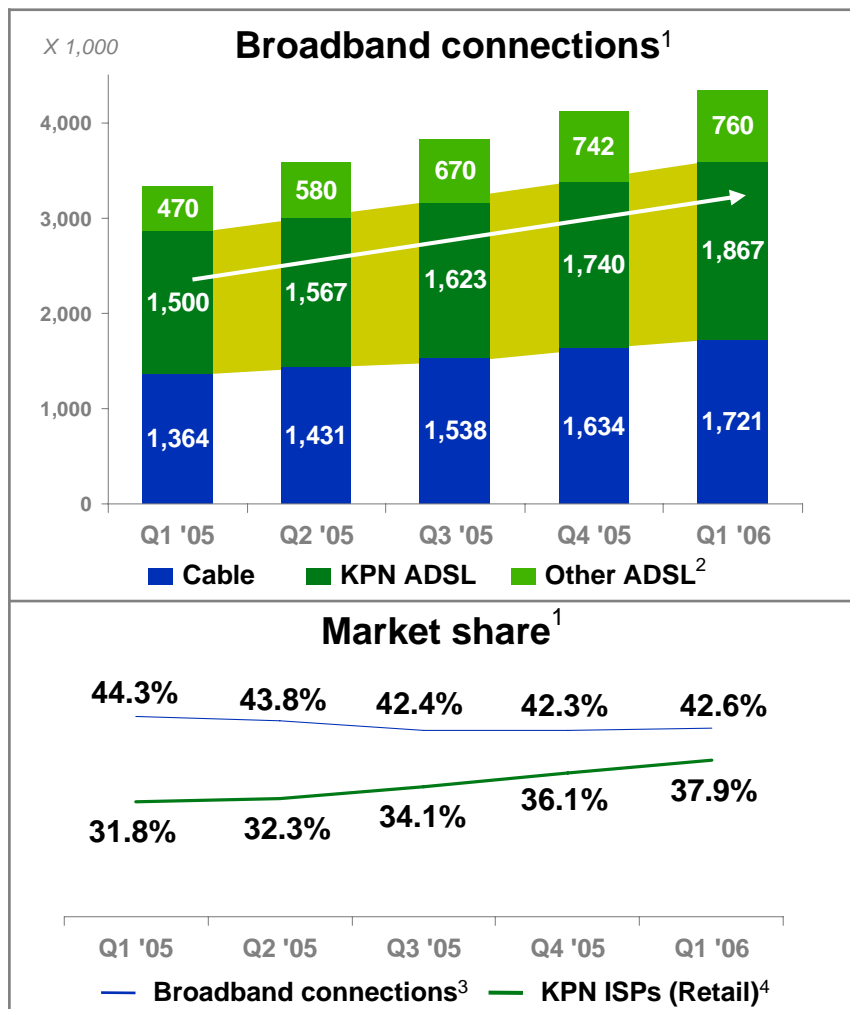
Developments

- Market share in traditional market continues to rise
- Low cost VoIP proposition “Slim” launched in April
- Percentage of retained customers through VoIP and ADSL Only proposition is rising rapidly
- 127k VoIP subscriptions sold of which 73k connected end Q1, amongst which a significant number of new ADSL users

¹ PSTN/ISDN line loss +/- growth VoIP +/- growth ADSL only

Consumer broadband

KPN is the leading broadband provider



- Market growth still significant
- Increase retail market share with 6.1% to 37.9% Y-on-Y
- During Q1
 - Acquisition Speedling adds approximately 40k ADSL customers
 - KPN Market share net adds > 50% excluding acquisition impact
- Extension broadband service portfolio with the launch of “ServiceThuis”, a maintenance service for computer users at a fixed monthly charge
- 760k “Other ADSL” includes 47k acquired KPN ISP customers to be migrated to the KPN ADSL network in the near future

1 Of which currently approximately 80% consumers and 20% businesses (management estimates)
 2 Excluding Bitstream
 3 Via KPN infrastructure
 4 Including Direct ADSL

KPN TV

Off to a good start in 2006

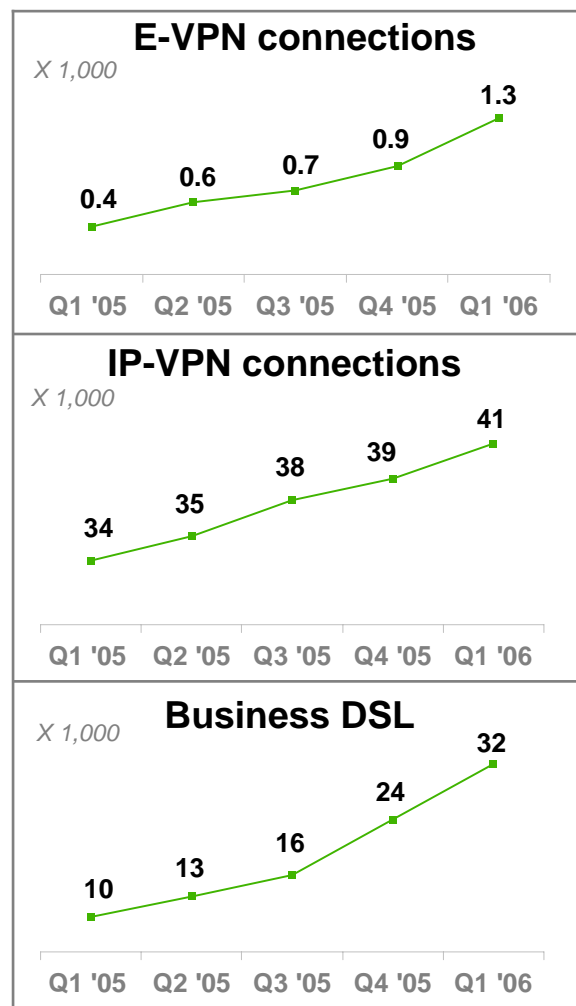
Achievements

DVB-T based TV	Mine (IPTV)
<ul style="list-style-type: none"> • Through the acquisition of Nozema Services, KPN now has control of DVB license and network • Further increase customer base to 207k (> 7% of population coverage area) 	<ul style="list-style-type: none"> • Launch 2 May including <ul style="list-style-type: none"> - 48 TV channels, 60 radio stations - Video on Demand - Missed program - Electronic Program Guide • Additional attractive content deals signed <ul style="list-style-type: none"> - Top soccer clubs Ajax, PSV and Feyenoord to have their own TV channels exclusively via KPN - Endemol Joint Venture - Warner Bros and Blockbuster
<ul style="list-style-type: none"> • Nationwide roll-out DVB-T • Further large scale sales push • Prepare roll-out DVB-H 	<ul style="list-style-type: none"> • Add premium services • Further increase content

Further plans 2006

Key business markets

Strong financial performance on the back of major contract wins



Strong financial performance supported by

- Strong growth VPN and DSL connections
- Increase IP-VPN ARPU due to upgrades
- Successful sales managed services
- Contract wins

Major contract wins

- E-VPN contract with Rabobank to connect 1,200 branches to a nationwide network
- IP telephony contract with RUG Groningen University (7,100 ports)
- A 6 year contract with KLM and Schiphol group for the use and management of 3,000 walkie talkies and connecting ICT systems

Business services

Laying foundations for future growth

Areas	Achievements Q1
<ul style="list-style-type: none"> • VoIP solutions • Narrowcasting 	<ul style="list-style-type: none"> • Introduction VoIP for SoHo/SME • Leading position through acquisition of 3 narrowcasting companies • Majority stake¹ in a narrowcasting platform with Heineken providing bars and cafes with TV screens
<ul style="list-style-type: none"> • Application Software Providing 	<ul style="list-style-type: none"> • Introduction Exact Online; a hosted accounting application for SoHo and SME
<ul style="list-style-type: none"> • Healthcare 	<ul style="list-style-type: none"> • Acquisition E-Zorg • Launch ZorgConnect; one nationwide, closed network for the healthcare industry

**Transforming from communication service provider
towards end-to-end ICT provider**

¹ Subject to antitrust approval

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KPN Mobile the Netherlands

Further strengthening of market position

Customer targeting

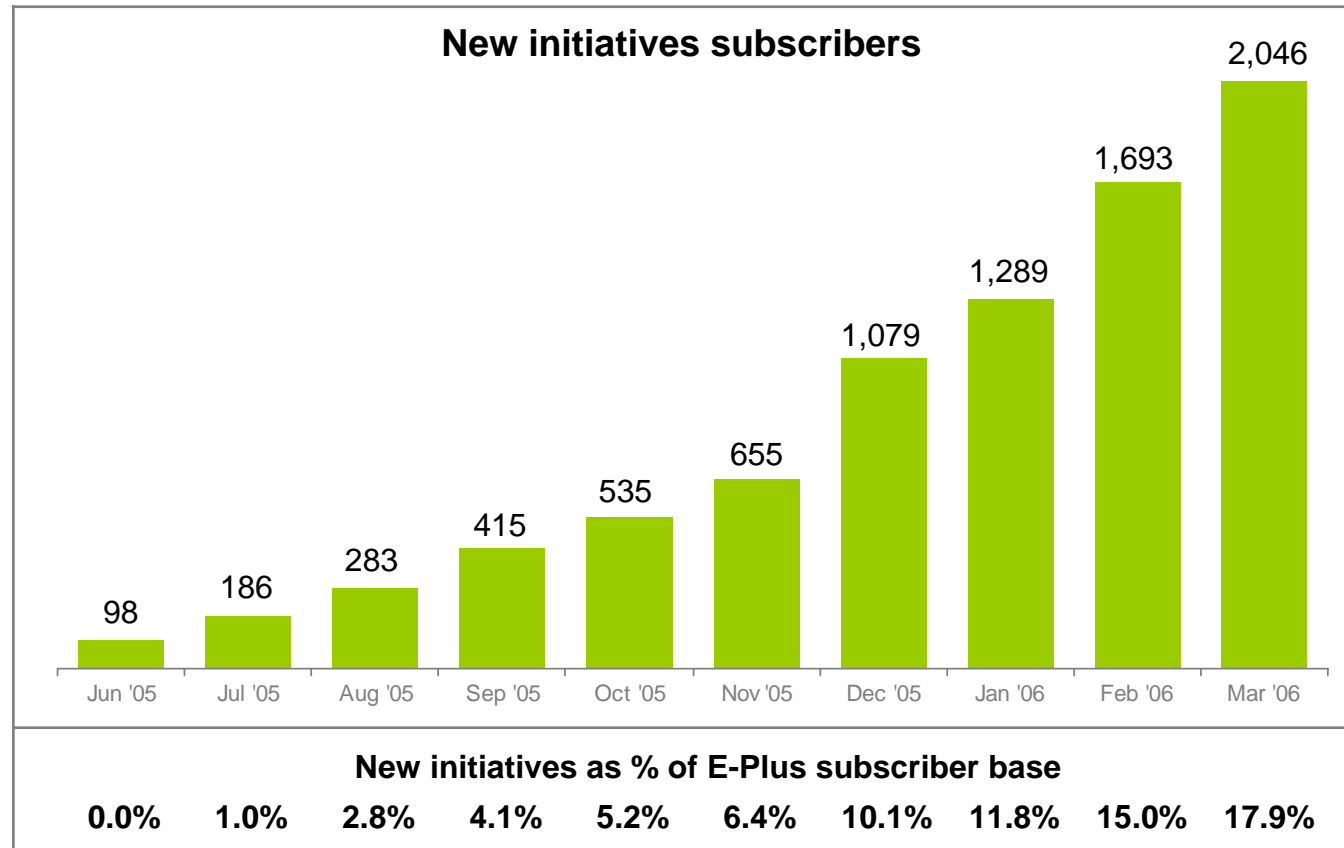
- Continues to outperform market on service revenue growth, benefiting from progressing CLM¹ capabilities
- All brands contributing to strong service revenue growth, up 28.6% including Telfort acquisition
- Multi-brand strategy bearing fruit e.g. Simyo effective defense in low-end of the market

Network

- Accelerated roll-out HSDPA for 3G network
 - Fully operational by year end, more than 2,000 sites
- Roll-out of single 3G network for KPN and Telfort
 - Expected Capex savings several hundred million euros
- First steps taken to integrate KPN and Telfort 2G networks
 - Stage one concluded H1 2007 and completion by early 2008

E-Plus: impact of new strategy

Nearly 1 mn gross adds in Q1



Very fast payback as the model is SAC/SRC light and ARPU is significantly higher than E-Plus brand

E-Plus milestones to date

Steady progress towards achievement of turnaround objectives

Customer targeting

- Nearly 700k net adds, fourth consecutive quarter of increasing net adds and the highest on record
- Estimate to have taken significant market share (over 35% share of net adds in Q4 '05)
- 2 mn new subscriber through new initiatives, 17.9% of subscriber base

Financial model

- Service revenues accelerated to 7.6% in Q1 despite MTA, estimated impact of favorable working days comparison 1-2%
- Payback period for most propositions less than 3 months
 - Substantially lower acquisition costs
 - New brands ARPU well above 'traditional' E-Plus
- Lower handset sales and related subsidies resulted in operating results to improve to break even

Other

- E-GSM frequencies obtained which will enable improved indoor coverage and save hundreds of millions in investments
- Michael Krammer joined E-Plus as its new CEO on 2 May

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Concluding remarks

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Q & A



Annex

For more information please contact

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Analysis of results

Key items worth mentioning in results interpretation

€ mn		Q1 '06	Q1 '05
Revenue effect MTA tariff reduction	Group	-58	-62
EBITDA effect MTA tariff reduction	Mobile	-19	-29
Book gain on sale of Xantic	Other	65	
Book gain on sale of real estate	Fixed	14	
Book gain on sale of Intelsat / Infonet	Other		21
Restructuring charges	Group	-12	-24
Brand unification costs	Other	-6	
Depreciation effect Telfort network integration decision	KPN M NL	-12	
Interest effect Telfort network integration decision	KPN M NL	-4	
Impairment on Vitalicom loans	Group		-11

Classification of revenue items changed

Previously	FY '05	Q4 '05	Q3 '05	Q2 '05	Q1 '05
Net sales	11,685	3,033	2,900	2,914	2,838
Other operating revenues	251	133	30	36	52
Total Operating revenues	11,936	3,166	2,930	2,950	2,890

Going forward	FY '05	Q4 '05	Q3 '05	Q2 '05	Q1 '05
Revenues	11,811	3,074	2,926	2,942	2,869
Other income	125	92	4	8	21
Revenues and other income	11,936	3,166	2,930	2,950	2,890

Impact MTA reduction¹

€ mn	Q1 '06	
	Revenues	EBITDA ²
KPN Mobile NL	-24	-9
E-Plus	-21	-10
Total Mobile	-45	-19
Consumer	-6	
Business	-6	
Wholesale & Operations	-30	
Total Fixed	-42	
Intercompany	29	
KPN Group	-58	-19

MTA tariff reductions

- KPN Mobile the Netherlands (excl. Telfort): lowered from 13.0 to 11.0 cents as of 1 December '05
- E-Plus: lowered from 14.9 to 12.4 cents as of 15 December '05

¹ Additional decline compared to 2005

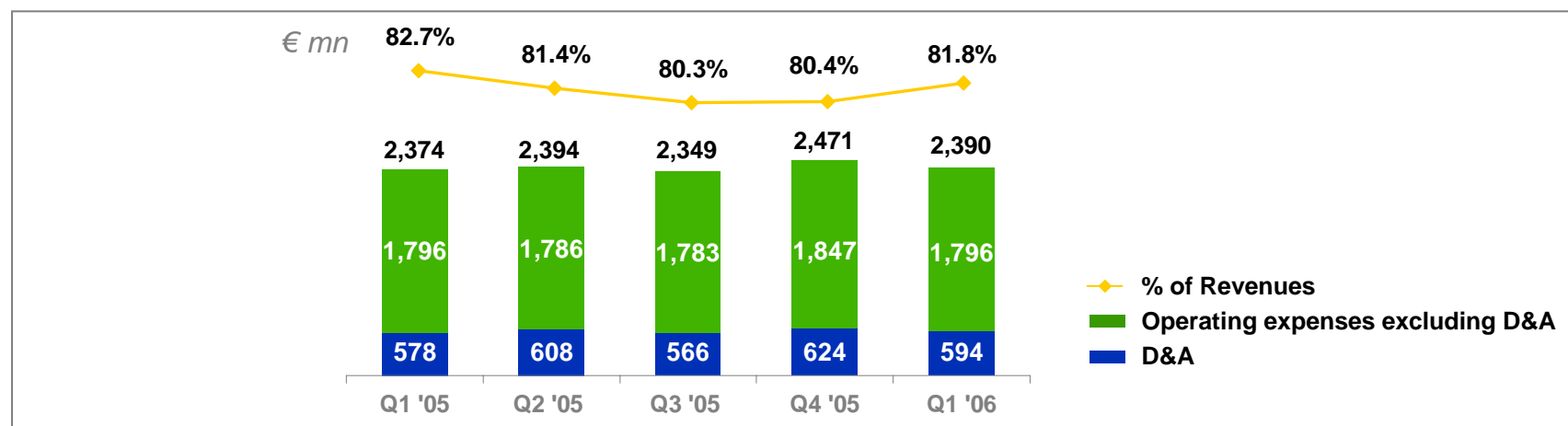
² Defined as Operating result plus depreciation, amortization & impairments

Restructuring charges

€ mn	Q1 '06
E-Plus	
KPN Mobile NL	
BASE	
Total Mobile	
Consumer	-1
Business	
Wholesale & Operations	-6
Total Fixed	-7
Other	-5
KPN Group	-12

Operating expenses

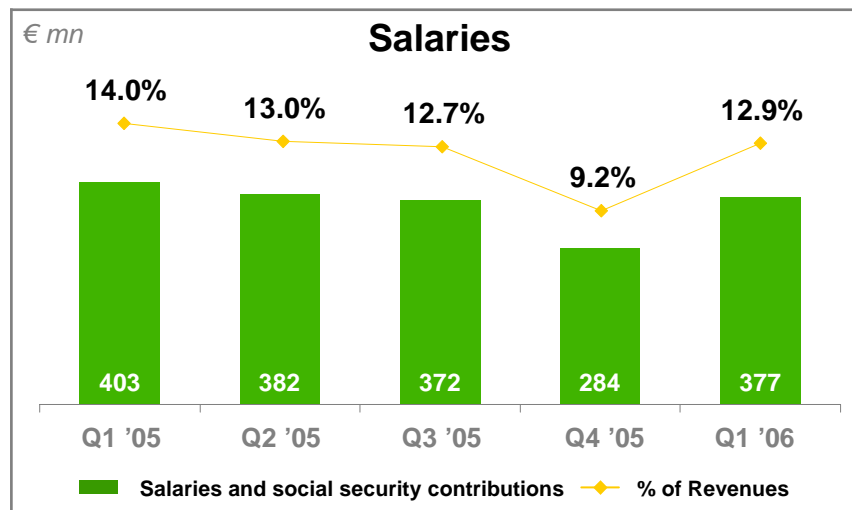
€ mn	Q1 '06	Q1 '05	%
Salaries and social security contributions	377	403	-6.5%
Cost of materials	240	263	-8.7%
Work contracted out and other expenses	1,047	996	5.1%
Own work capitalized	-29	-28	3.6%
Other operating expenses	161	162	-0.6%
Depreciation ¹	451	470	-4.0%
Amortization ¹	143	108	32.4%
Total	2,390	2,374	0.7%



1 Including impairments

Analysis operating expenses

Salaries & Cost of materials

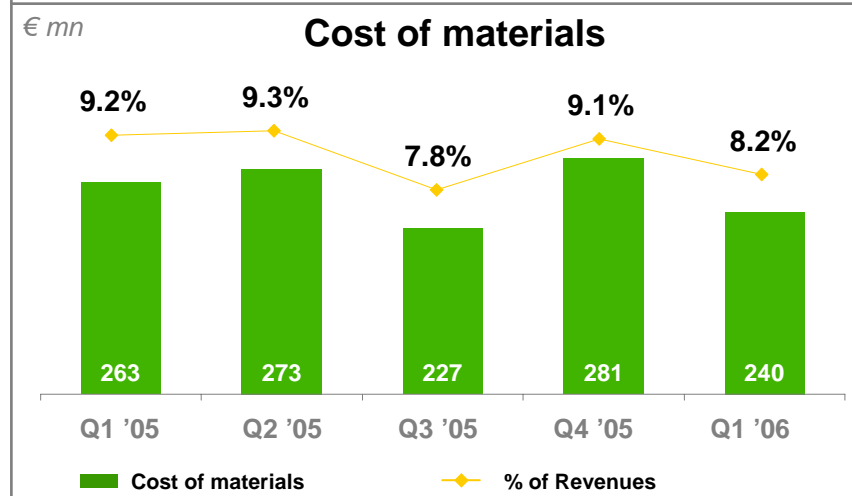


Y-on-Y decrease

- Lower FTE due to ongoing headcount reduction, predominantly at Fixed and Other

Q-on-Q increase

- Q4 '05 contains € 83 mn release of pension provision

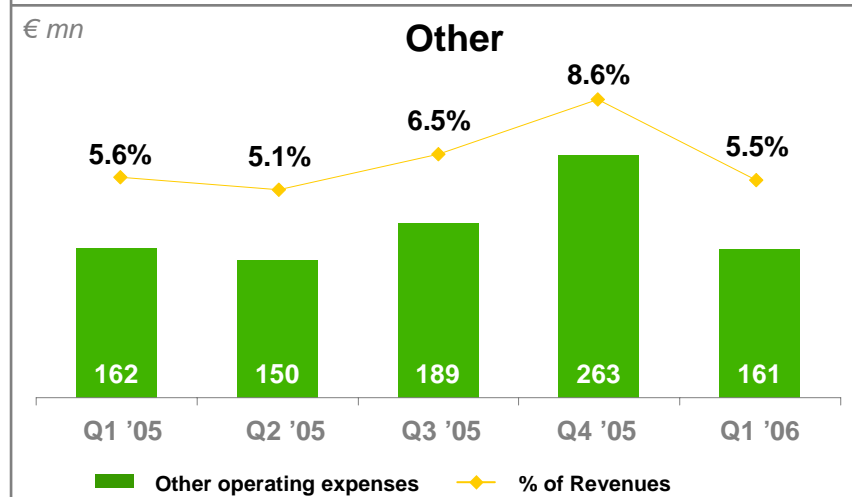
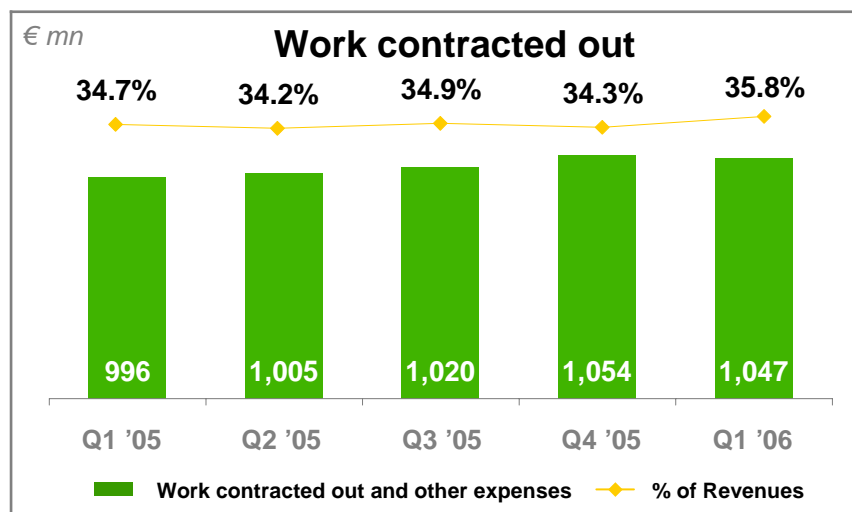


Y-on-Y & Q-on-Q decrease

- Less handset sales due to sim-only offers (Simyo, BASE) at E-Plus

Analysis operating expenses

Work contracted out & other



Y-on-Y increase

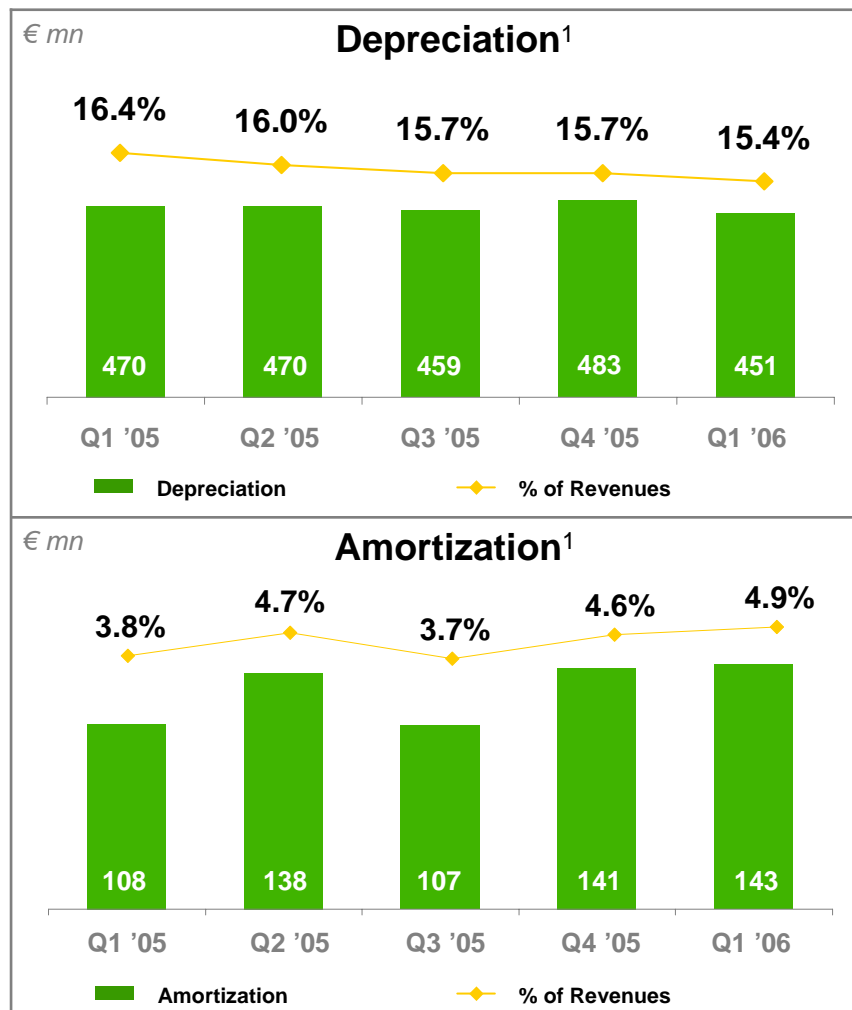
- Increase in distribution fees at KPN Mobile NL following higher number of gross adds (in part Telfort) and higher proportion of sales via external retail
- Higher acquisition costs at Fixed Consumer
- In part offset by lower traffic volumes and MTA tariffs at Fixed

Q-on-Q decrease

- Several one-off effects in Q4 '05
 - € 34 mn restructuring cost predominantly at Fixed
 - € 35 mn OPTA fine and settlement with competitors at Fixed Business

Analysis operating expenses

Depreciation & Amortization



Y-on-Y decrease

- Depreciation is trending down due to lower Capex spending in prior years
- Partly offset by Telfort consolidation as of Q4 '05 and € 12 mn additional depreciation due to Dutch Mobile networks integration decision

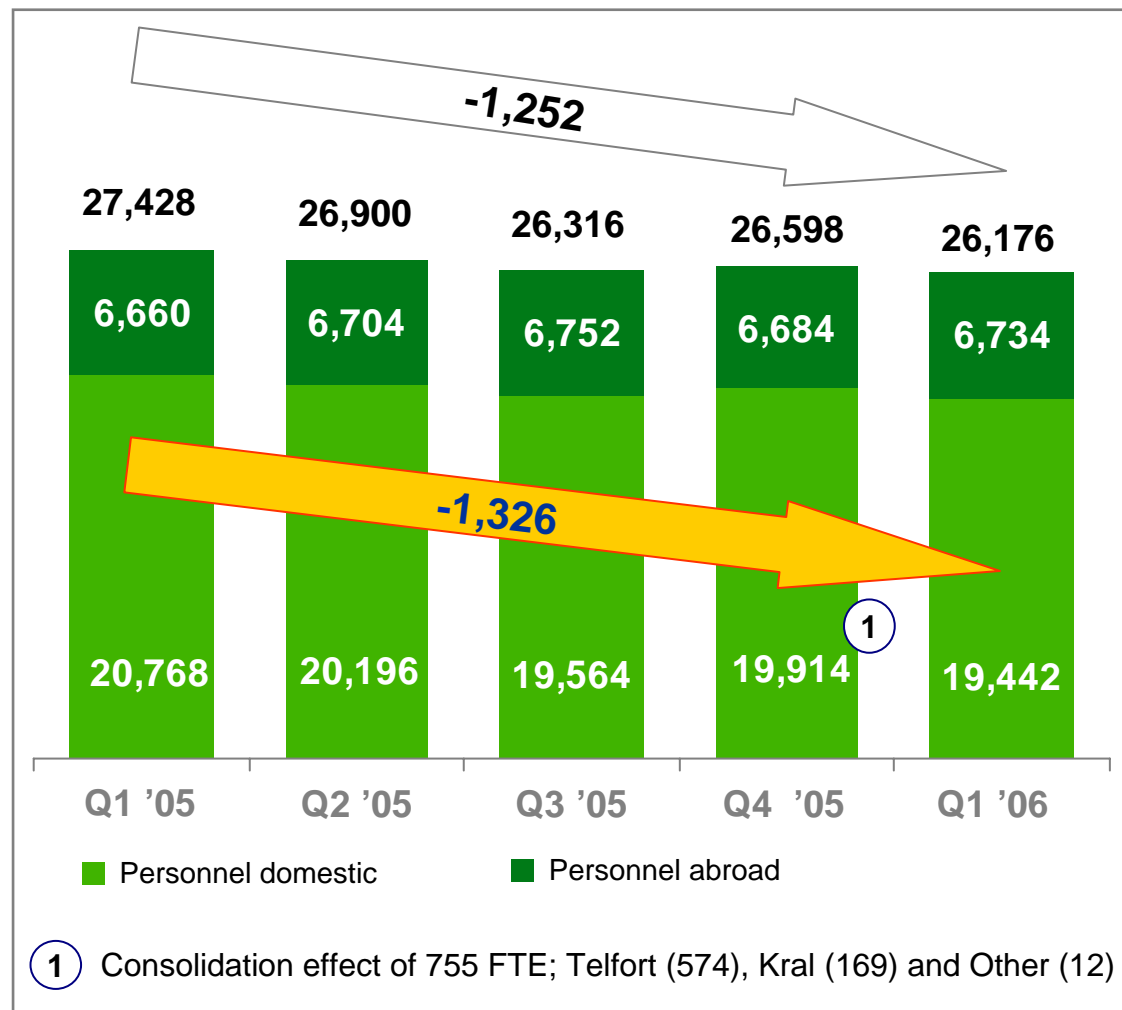
Y-on-Y increase

- Step up due to Telfort consolidation as of Q4 '05

¹ Including impairments

Personnel

Continuing decline, predominantly in the Netherlands



- Personnel reduction Y-on-Y about 1,250 FTE, of which more than 1,300 FTE in the Netherlands
- Q1 '06 acquisition effects
 - Nozema + 107 FTE
 - Other + 92 FTE
 - + 199 FTE

Tax

€ mn	Q1 '06		Q1 '05	
Fiscal units	P&L charge	Payments (-) Receipts (+)	P&L charge	Payments (-) Receipts (+)
Fixed division & Other activities	-96	219	-68	-
German Mobile activities	-	-	-	-
Dutch Mobile activities	-24	-	-41	-4
– Mobile NV	-34	-	-41	-4
– Telfort BV	10	-	-	-
Belgian Mobile activities	5	-	8	-
Total	-115	219	-101	-4

- € 219 mn Dutch corporate income tax received pursuant to preliminary carry-back of tax loss
- Lower effective tax charge following tax exemption on book gain Xantic

Net cash flow from operating activities

€ mn	Q1 '06	Q1 '05
Operating Result	612	516
Depreciation, amortization and impairments	594	578
Interest paid	-9	-9
Income tax paid	219	-4
Other income	-79	-21
Change in provisions	-42	-22
Net cash flow from operating activities <i>before changes in working capital</i>	1,295	1,038
Inventory	-19	30
Trade receivables	14	-93
Other current assets	-165	-82
Current liabilities	-55	-71
Change in working capital	-225	-216
Net cash flow from operating activities	1,070	822
Capex ¹	-313	-232
Free cash flow²	757	590

1 Including Property, Plant & Equipment and software

2 Defined as Net cash flow from operating activities minus Capex

Total cash flow

€ mn	Q1 '06	Q1 '05
Net cash flow from operating activities	1,070	822
Capex ¹	-313	-232
Acquisitions	-110	-10
Disposals	69	183
Other	4	-23
Net cash flow from investing activities	-350	-82
Dividends paid	-	-
Share repurchases	-81	-164
Debt financing	896	-32
Other	5	-4
Net cash flow used in financing activities	820	-200
Changes in cash and cash equivalents	1,540	540

1 Including Property, Plant & Equipment and software

Capex¹

€ mn	Q1 '06	Q1 '05	%
Mobile	165	116	42.2%
<i>% Revenues Mobile</i>	<i>11.0%</i>	<i>8.9%</i>	
E-Plus	90	63	42.9%
<i>% Revenues E-Plus</i>	<i>13.5%</i>	<i>9.8%</i>	
KPN Mobile NL	37	31	19.4%
<i>% Revenues KPN Mobile NL</i>	<i>5.3%</i>	<i>5.6%</i>	
BASE	38	22	72.7%
<i>% Revenues BASE</i>	<i>26.4%</i>	<i>18.0%</i>	
Fixed	145	115	26.1%
<i>% Revenues Fixed</i>	<i>8.6%</i>	<i>6.7%</i>	
Consumer	48	4	> 200%
<i>% Revenues Consumer</i>	<i>8.4%</i>	<i>0.7%</i>	
Business	10	9	11.1%
<i>% Revenues Business</i>	<i>1.5%</i>	<i>1.3%</i>	
Wholesale & Operations	88	102	-13.7%
<i>% Revenues Wholesale & Operations</i>	<i>7.4%</i>	<i>8.3%</i>	
Other	3	1	200%
Total	313	232	34.9%
<i>% Revenues</i>	<i>10.7%</i>	<i>8.1%</i>	

1 Including Property, Plant & Equipment and software

Share buyback progression

- 17% of € 1 bn share repurchase program now executed
 - Commenced on 20 March following bond refinancing
 - Intermediary also executing closed period repurchases

Date ¹	value (€ mn)	mn shares	avg. share price (€)
Week of 20 March	19.9	2.2	9.25
Week of 27 March	17.1	1.8	9.28
Q1	37.1	4.0	9.27
Week of 3 April	20.2	2.1	9.62
Week of 10 April	5.3	0.6	9.28
Week of 17 April	35.6	3.9	9.16
Week of 24 April	51.4	5.6	9.22
Week of 1 May	21.4	2.3	9.30
Total	171.1	18.4	9.27

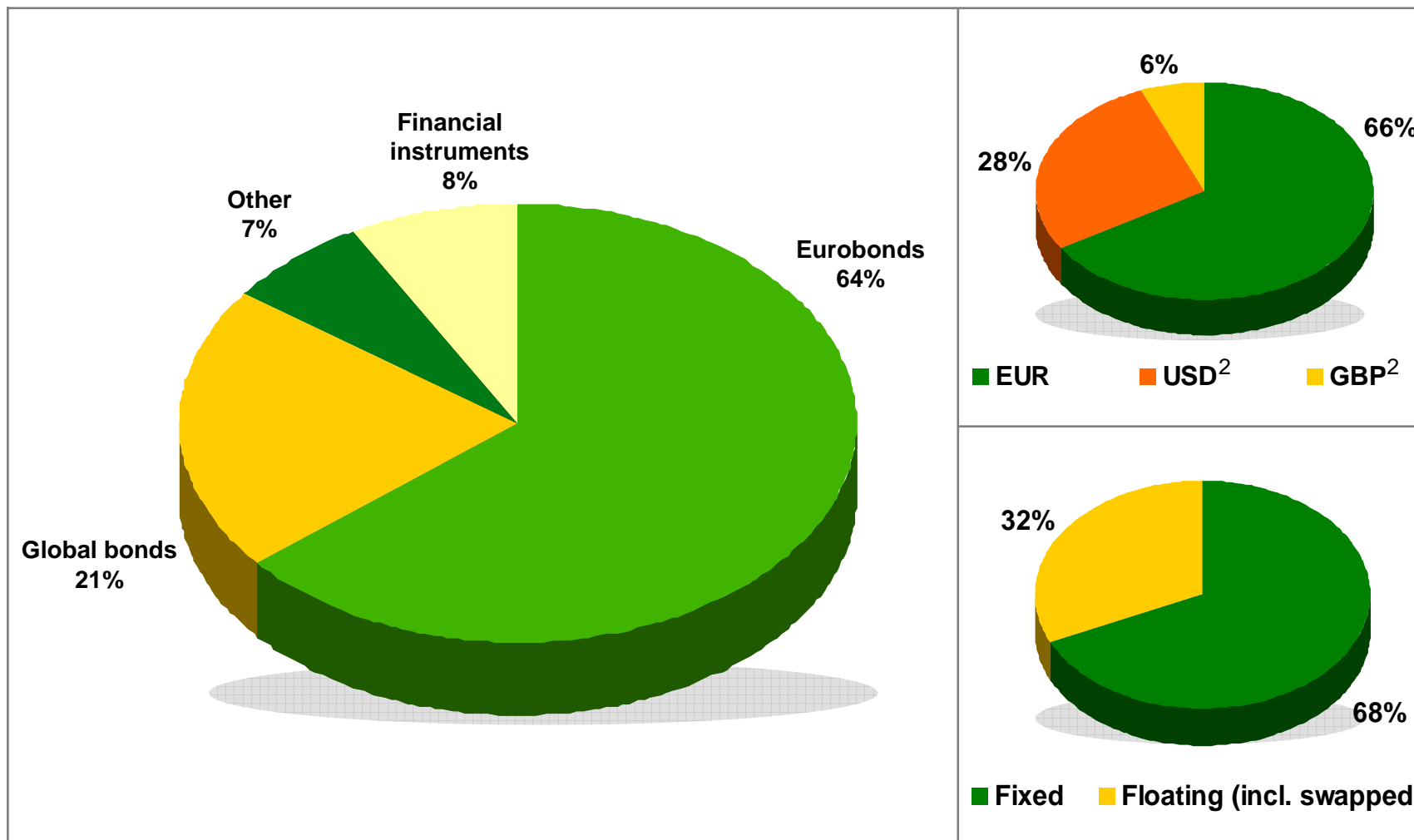
- Cancellation of repurchased shares commenced upon AGM approval (11 April)
 - Process for 60 mn shares repurchased from Dutch State expected to be finalized in Q2
 - Repurchased Dutch State's special share replaced by two ordinary shares

Debt summary

€ bn	Q1 '06	Q4 '05	Q1 '05
Bonds	9.10	8.01	7.95
Subordinated convertible bonds	-	-	0.32
Eurobonds	6.85	5.64	4.64
Global bonds	2.25	2.37	2.99
Other debt	0.83	1.26	1.07
Other loans at Royal KPN	0.78	1.16	0.87
Consolidated debt	0.05	0.10	0.20
Fair value financial instruments	0.80	0.70	1.09
Total debt	10.73	9.97	10.11
<i>– of which short-term</i>	<i>1.65</i>	<i>2.03</i>	<i>2.24</i>
Cash and cash equivalents	2.58	1.07	2.72
Total net debt	8.15	8.90	7.39

Debt portfolio

Gross debt at Q1 '06: € 10.73 bn¹



1 Book value of interest bearing financial liabilities plus the fair value of financial instruments related to these financial liabilities

2 Foreign currency amounts hedged into Euro

KPIs Fixed

Consumer Voice

	Q1 '06	Q4 '05	Q1 '05
Market share traditional voice¹	~ 65%	~ 65%	~ 60%
– Local	> 65%	> 65%	~ 65%
– National	> 60%	~ 60%	> 55%
– Fixed to Mobile	> 65%	~ 65%	~ 60%
– International	> 40%	> 40%	~ 40%
Market share voice²	~ 60%	~ 60%	~ 60%
Lines (x 1,000)	4,805	4,999	5,291
– PSTN	4,342	4,518	4,782
– ISDN	463	481	509
VoIP			
VoIP penetration ³	13%	9%	2%
VoIP packages “InternetPlusBellen” installed (x 1,000)	73	13	-
Minutes (bn)	2.68	2.74	2.95
– Local	1.63	1.67	1.82
– National	0.69	0.70	0.76
– Fixed to Mobile	0.27	0.28	0.27
– International	0.09	0.09	0.10

1 Share in traditional voice (excluding VoIP)

2 Share in total consumer voice (including VoIP)

3 VoIP lines in % broadband connections, excluding peer-to-peer applications

KPIs Fixed

Consumer Internet

	Q1 '06	Q4 '05	Q1 '05
KPN ISP customers (x 1,000)			
– Planet Internet	773	804	759
– Het Net	766	749	611
– XS4ALL	348	312	281
– Other ¹	70	112	103
Total	1,967	1,977	1,754
Internet dial-up minutes (bn)	0.40	0.48	0.89
Broadband market share			
KPN (ISP) retail	37.9%	36.1%	31.8%
Broadband connections	42.6%	42.3%	44.3%
DSL connections	71.9%	70.1%	74.1%
ADSL connections installed (x 1,000)	1,867	1,740	1,500
KPN Broadband ISP customers (x 1,000)			
– Planet Internet	581	577	475
– Het Net	495	442	272
– XS4ALL	264	211	185
– Direct ADSL	276	197	112
– Other ¹	48	58	33
Total	1,664	1,485	1,077

1 Includes acquired customers which will be migrated to one of KPN's multi-brands over time

KPIs Fixed

Business

	Q1 '06	Q4 '05	Q1 '05
Market share Business	> 55%	> 55%	~ 60%
– Local	~ 60%	> 60%	> 60%
– National	> 55%	> 55%	~ 60%
– Fixed to Mobile	> 55%	> 55%	~ 60%
– International	~ 45%	~ 45%	> 45%
Lines (x 1,000)	1,897	1,908	1,973
– PSTN	953	965	1,012
– ISDN	944	943	961
Minutes (bn)	2.32	2.39	2.83
– Local	0.86	0.88	1.02
– National	0.77	0.78	0.90
– Fixed to Mobile	0.32	0.32	0.32
– Internet	0.25	0.29	0.45
– International	0.12	0.12	0.14
Leased lines (x 1,000)	45,837	47,651	53,769
– Analogue	81%	80%	77%
– Digital	19%	20%	23%
VAS			
Frame Relay (# ports)	3,153	3,451	4,108
M-VPN routers	11,252	11,673	10,960
IP-VPN connections	41,190	39,018	33,982
E-VPN connections	1,296	865	364

KPIs Fixed

Wholesale & Operations

	Q1 '06	Q4 '05	Q1 '05
Local loop (x 1,000)			
MDF access lines ¹	2,731	2,551	2,072
– of which line sharing ^{1,2}	2,438	2,349	1,998
Minutes (bn)	10.57	10.42	10.48
– Terminating services	3.51	3.44	3.53
– Originating voice	2.61	2.67	3.00
– Originating internet	0.34	0.40	0.67
– Transit services	1.92	1.85	1.56
– International wholesale services	2.19	2.06	1.72
Other/intercompany minutes (bn)	0.21	0.21	0.24

1 Including Bitstream

2 Includes KPN ADSL connections (installed), line sharing other telcos and KPN Bitstream

KPIs Mobile

E-Plus

	Q1 '06	Q4 '05	Q1 '05
Market share			
– Market share revenue ¹	12.0%	12.4%	11.9%
– Market share base ¹	14.1%	13.5%	13.3%
Customers (x 1,000)	11,442	10,748	9,651
– Post Paid	5,750	5,574	4,887
– Pre Paid	5,692	5,174	4,764
Service revenues (€ mn)	609	629	566
ARPU (€)	18	20	20
– Post Paid	30	33	34
– Pre Paid	6	6	6
Non-voice as % of ARPU	17%	16%	15%
MoU (minutes)	95	88	71
– Post Paid	161	147	123
– Pre Paid	27	23	20
SAC/SRC (€)	88	114	189
– Post Paid	186	197	253
– Pre Paid	13	20	54

¹ Management estimates

KPIs Mobile

KPN Mobile NL

	Q1 '06	Q4 '05	Q1 '05
Market share			
– Market share revenue ¹	46.3%	46.3%	37.5%
– Market share base ¹	49.9%	49.5%	40.7%
Customers (x 1,000)	8,123	8,072	6,290
– Post Paid	3,364	3,260	2,327
– Pre Paid	4,759	4,812	3,963
Service revenues (€ mn)	670	690	521
ARPU (€)	28	29	28
– Post Paid	55	58	64
– Pre Paid	8	9	7
Non-voice as % of ARPU	15%	14%	13%
MoU (minutes)	130	132	112
– Post Paid	272	282	264
– Pre Paid	32	32	26
SAC/SRC (€)	211	188	214
– Post Paid	291	309	296
– Pre Paid	18	19	33

1 Management estimates, amongst others based on industry filings

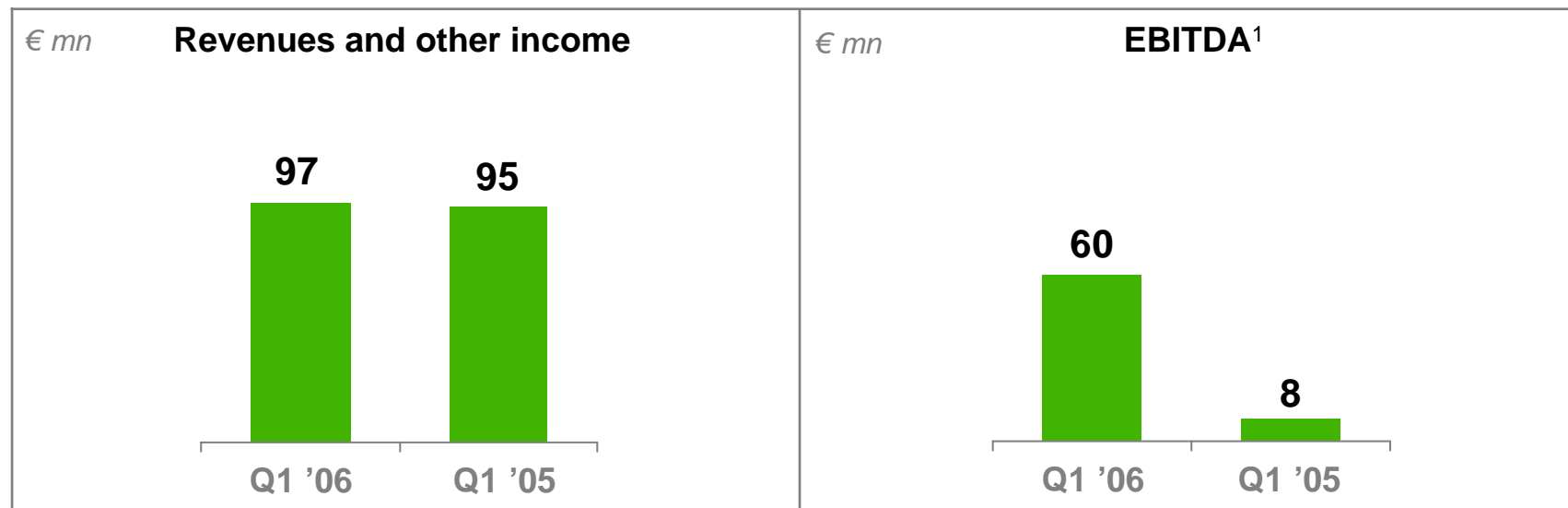
KPIs Mobile

BASE

	Q1 '06	Q4 '05	Q1 '05
Market share			
– Market share revenue ¹	~ 14%	> 13%	> 12%
– Market share base ¹	> 20%	> 19%	18%
Customers (x 1,000)	2,040	2,001	1,761
– Post Paid	457	429	361
– Pre Paid	1,583	1,572	1,400
Service revenues (€ mn)	141	146	121
ARPU (€)	23	25	24
– Post Paid	58	60	59
– Pre Paid	14	16	15
Non-voice as % of ARPU	14%	14%	15%
MoU (minutes)	140	128	115
– Post Paid	399	346	239
– Pre Paid	67	72	83
SAC/SRC (€)	21	35	22
– Post Paid	16	53	43
– Pre Paid	24	22	12

¹ Management estimates

Other in Q1



- € 65 mn book gain on sale of Xantic (Q1 '05: € 21 mn book gain on Intelsat / Infonet)
- Deconsolidation of PanTel as per February 2005
 - Revenue € 19 mn
 - EBITDA € 5 mn
- € 5 mn restructuring charges (Q1 '05: € 4 mn)

¹ Defined as Operating result plus depreciation, amortization & impairments