

Key information

Key financial figures

The following tables show our selected historical financial data for the years ended December 31, 2004 through 2007.

Our Consolidated Financial Statements for the years 2007, 2006, 2005 and 2004 have been prepared in accordance with both International Financial Reporting Standards ('IFRS') as issued by the International Accounting Standards Board ('IASB') and IFRS as adopted by the European Union.

On April 12, 2005 the SEC adopted amendments to Form 20-F for foreign private issuers related to the first-time adoption of IFRS. This amendment allowed KPN to provide only one year of comparative IFRS figures in the consolidated financial statements over the year 2005. As a result we have not adjusted our 2003 Consolidated Financial Statements for IFRS. Therefore comparative amounts for this year are not available.

On November 15, 2007 the SEC approved rule amendments under which financial statements from foreign private issuers in the United States will be accepted without reconciliation to US GAAP if the financial statements are prepared in accordance with IFRS as issued by the IASB. The new rule is effective for the 2007 fiscal year. As a result, we do not provide a reconciliation to US GAAP.

This table should be read together with 'Operating results' and our Consolidated Financial Statements and the Notes thereto, included elsewhere in this Annual Report.

Income Statement Data³

Amounts in millions of euro, except for shares and per share data

As at and for the year ended December 31,

	2007	2006	2005	2004
Revenues	12,461	11,941	11,811	11,746
Other income	171	116	125	73
Operating profit	2,500	2,223	2,348	2,645
Profit before income tax	1,941	1,710	1,814	2,057
Profit attributable to equity holders	2,652	1,583	1,437	1,707
Earnings per ordinary share and per ADS (non diluted) ¹	1.42	0.79	0.66	0.72
Earnings per ordinary share and per ADS on a fully diluted basis ¹	1.42	0.79	0.65	0.71
Weighted average number of outstanding ordinary shares	1,862,566,702	2,005,326,106	2,192,232,156	2,385,418,773
Weighted average number of outstanding ordinary shares on a fully diluted basis	1,869,925,303	2,013,328,345	2,197,620,705	2,404,343,845

Balance Sheet Data³

	December 31, 2007	December 31, 2006	December 31, 2005	January 1, 2005 ²
Total assets	24,797	21,258	22,702	24,230
Non-current liabilities	13,702	13,213	12,191	12,297
Provisions	3,643	3,602	3,945	4,076
Shareholders' equity	4,490	4,195	5,076	6,266
Group Equity	4,518	4,196	5,104	6,411
Share capital (including Share premium)	11,563	12,563	14,634	15,866
Number of subscribed shares	1,843,482,213	1,928,551,326	2,151,360,369	2,329,399,969

1) Please refer to Note [8] of the Consolidated Financial Statements for a discussion on the method used to calculate profit or loss per share.

2) KPN applies IAS 32 Financial Instruments: Disclosure and Presentation, IAS 39 Financial Instruments: Recognition and Measurement and IFRS 5 Non-current Assets Held for Sale and Discontinued Operations as from January 1, 2005. As a result, we report figures as of January 1, 2005 instead of December 31, 2004.

3) Please note that Income Statement data and Balance sheet data for the year ended December 31, 2003 prepared in accordance with IFRS is not available.

Per-share information

Amounts in euro	2007	2006	2005	2004
Dividend per ordinary share	0.54	0.50	0.45	0.35

The proposed dividend for 2007 consists of a cash dividend of EUR 0.54 per share of which EUR 0.18 was paid as an interim dividend. For further information about our dividend policy, see 'Information about the KPN Share'.

Workforce

	2007	2006	2005	2004
Average number of FTEs in The Netherlands	20,130	19,449	20,590	21,797
Average number of FTEs outside The Netherlands	9,215	6,838	6,737	7,114
Average number of FTEs	29,344	26,287	27,327	28,911
Number of FTEs as of December 31	43,531	25,976	26,598	28,056
Number of employees as of December 31	~47,000	28,368	29,286	31,116

The increase in the number of FTEs and employees in 2007 resulted mainly from the acquisition of Getronics.